

Message Text

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41

ACTION EA-10

INFO OCT-01 NEA-10 ISO-00 EB-07 AGR-10 AID-05 CIAE-00

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 /086 W

----- 040315

R 250914Z JUN 75

FM AMEMBASSY JAKARTA

TO USDOC WASHDC

SECSTATE WASHDC 8885

INFO AMEMBASSY KUWAIT

AMEMBASSY MANILA

AMEMBASSY SINGAPORE

AMCONSUL HONG KONG

AMCONSUL MELBOURNE

AMCONSUL SURABAYA

AMCONSUL SYDNEY

AMCONSUL MEDAN

UNCLAS JAKARTA 7665

STATE FOR EA/EP GEBER

USDOC FOR MEPD: PHILBRICK

DEPT. PASS EXIM

E.O. 11652: N.A.

TAGS: BTIO, BEXP, ID

SUBJ: GOVERNMENT TENDER: SUGAR MILL CONSTRUCTION

REF: JAKARTA 3352

1. EMBASSY RECEIVED TELEX FROM DIRECTORATE GENERAL OF ESTATES (BKU/PNP) STATING THEY NOW CALLING TENDERS FOR ERECTION SIX (6) NEW GOI-OWNED SUGAR MILLS ON JAVA. BKU/PNP SENT TENDER DOCUMENT DIRECTLY TO FULTON AND ASSOCIATES C/O BANK OF AMERICA, JAKARTA.

2. DIRECTORATE GENERAL'S "INVITATION TO BID NO. 01"

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DATED JUNE 15, 1975, STATES GOI INTENTION PURCHASE

COMPLETE TURN KEY SUGAR FACTORIES AND EQUIPMENT FOR
CANE FARMING, CULTIVATION, HARVESTING AND TRANSPORT.
BIDS SHOULD INCLUDE NUMBER OF TURN KEY PROJECTS FIRM
ABLE SUPPLY, PRICE QUOTATIONS AND DELIVERY TIME.
INVITATION FURTHER STATES:

BEGIN PARAPHRASE: IT INTENDED THAT PROCUREMENT
ABOVE ITEMS WILL BE FINANCED OUT OF BUYER'S CREDIT
TO BE ARRANGED BETWEEN GOI AND BANKS, USING EXPORT
CREDIT FACILITIES FROM RESPECTIVE COUNTRIES OF
SUPPLIER'S ORIGIN.

YOUR OFFER WOULD ONLY BE CONSIDERED AND FURTHER
PROCESSED, SUBJECT TO AVAILABILITY OF SUCH LOAN WITH
TERMS AND CONDITIONS SATISFACTORY TO GOI. FOR THIS
PURPOSE, PLEASE ADVISE YOUR BANK TO OFFER GOI A
BUYER'S CREDIT WITH EXPORT CREDIT FACILITIES
FROM YOUR GOVERNMENT OR SUCH OTHER BUYER'S CREDIT
WITH COMPARABLE RATES. THE BORROWER WILL BE GOI
DEPARTMENT OF FINANCE. END PARAPHRASE.

3. COPIES OF INVITATION BID AND TENDER DOCUMENT
AVAILABLE FROM MR. SOETJIPTO, BKU/PNP, THIRD FLOOR,
JL JEN S. PARMAN 73, SLIPI, JAKARTA. ALL CORRESPONDENCE
RE BID OFFER SHOULD BE ADDRESSED TO: DIRECTOR GENERAL
OF ESTATES, JALAN JENDERAL S. PARMAN 73, SLIPI, JAKARTA,
ATTN. DR. IR RACHMAT SOEBIAPRADJA, SENIOR ASSISTANT
FOR DEVELOPMENT AND PROJECTS, WITH COPIES SENT TO:

DR. JOELIANTO MOELIODIHARDJO
DIRECTOR GENERAL FOR MONETARY AFFAIRS
DEPT. OF FINANCE OF THE REPUBLIC OF INDONESIA
JALAN LAPANGAN BANTENG TIMUR 2, JAKARTA

DR. SALEH AFIFF
DEPUTY CHAIRMAN
BAPPENAS
TAMAN SUROPATI 2
JAKARTA

DR. J.E. ISMAEL
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MANAGING DIRECTOR
BANK INDONESIA
JALAN KEBON SIRIH 82-84
JAKARTA

CORRESPONDENCE FROM BIDDER'S BANKS REGARDING REQUIRED
LOAN SHOULD BE ADDRESSED TO: MINISTER OF FINANCE, DEPT.
OF FINANCE OF THE REPUBLIC OF INDONESIA, JALAN LAPANGAN

BANTENG TIMUR 2, JAKARTA, INDONESIA, ATTENTION
DR. JOELIANTO MOELIHOEDIHARDJO, DIRECTOR GENERAL FOR
MONETARY AFFAIRS, WITH COPIES TO:

DR. SALEH AFIFF, BAPPENAS
DR. J.E. ISMAEL, BANK INDONESIA
DR. IR RACHMAT SOEBIAPRADJA

4. BID MUST BE RECEIVED AT ABOVE ADDRESSES NO LATER THAN
1200 HOURS JAKARTA TIME AUGUST 30, 1975.

5. EMBASSY STILL ATTEMPTING OBTAIN ADDITIONAL COPY
TENDER DOCUMENT TO FORWARD TO USDOC. ALSO, FYI WE
UNDERSTAND SECOND TENDER WILL BE ISSUED IN
NOVEMBER OR DECEMBER FOR MINOR REHABILITATION OF EXISTING
JAVA MILLS AND FOR CONSTRUCTION OF SIX NEW MILLS OUTSIDE
JAVA. THESE UNDERTAKINGS WILL ALSO BE FINANCED THROUGH
EXPORT CREDITS.

6. SINCE INVITATION BID STATES REQUIREMENT FOR OFFER OF
EXPORT CREDIT (EXIM) FINANCING BY SUPPLIER'S GOVERNMENT,
EMBASSY REQUESTS USDOC AGAIN REVIEW WITH EXIM STATUS OF
EXIM DISCUSSIONS WITH GOI CONCERNING POSSIBLE LOANS
DURING FY 1976, PARTICULARLY RE PRIORITY GOI ATTACHES TO
(AND EXIM WILLINGNESS FUND) SUGAR PROJECTS. TOTAL VALUE
THIS TENDER ESTIMATED AT \$230 MILLION; AND AS RESULT
USDOC/EMBASSY ORGANIZED TASK FORCE VISIT, ALL INDICATIONS
SUGGEST U.S. NOW IN EXCELLENT POSITION WIN ONE OR MORE
THESE \$40 MILLION PER COPY MILLS. HOWEVER, NORMAL GOI PROCEDURE--
NOW REFLECTED IN INVITATION BID ITSELF--REQUIRES THAT BIDDER'S
GOVERNMENT OFFER EXPORT CREDIT FINANCING TO GOI DEPT.
FINANCE. PLEASE ADVISE WHAT PROCEDURE EXIM CAN SUGGEST
FOR SATISFYING THIS GOI COMPETITIVE BIDDING PROCEDURE
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WHILE AT SAME TIME MEETING EXIM SOP CALLING FOR
PROSPECTIVE FOREIGN BORROWERS TO MAKE FIRST MOVE BY
APPLYING TO EXIM.
NEWSOM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 25 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975JAKART07665
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750220-0366
From: JAKARTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750618/aaaaaqbj.tel
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Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: 75 JAKARTA 3352
Review Action: RELEASED, APPROVED
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Review Markings:

Margaret P. Grafeld
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EO Systematic Review
06 JUL 2006

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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GOVERNMENT TENDER: SUGAR MILL CONSTRUCTION
TAGS: BTIO, BEXP, ID
To: COM STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006